

ExecTech Management Consulting

ExecTech's A-Performer Analysis

The #1 Key to Your Success

To enjoy the success you deserve, you need to be an A-Performer. You need to operate at an optimal level. You need the 25 Qualities of an A-Performer.

Becoming an A-Performer is not easy, but is extremely rewarding. Once you start the journey and see solid improvements, you feel energized to make more improvements. You are motivated to keep improving yourself.

By persisting, you become a true A-performer.

Ten Benefits of Being an A-Performer

1. You get more done and earn money more than average without much stress or effort.
2. Your technical skill is unmatched. You rarely fail, get involved in complications nor need to redo your work.
3. Your personal PR image is awesome. You are a joy to be around. People trust and support you.
4. Your stress level is low because you are cheerful, in control and know what you are doing.
5. A-Performers want to work for and with you more than anyone else.
6. You are full of energy as you follow your passion and make steady progress toward your goals.
7. Although you are kind and generous, no one takes advantage of you.
8. You are proud of yourself and enjoy being you. No matter what people say or do to you, you cannot be offended.
9. Your productivity, income and net worth increases every year regardless of the economy.
10. Best of all, your life becomes a game. Winning is natural. Being an A-Performer is fun!



25 A-Performer Qualities

The first step to becoming an A-Performer is to take an honest look at yourself. Rate yourself from 1-5:

- 1 = False
- 2 = Mostly False
- 3 = Sometimes
- 4 = Mostly True
- 5 = True

_____ 1. Goals. You set challenging goals, work out plans to achieve them and make steady progress toward them. Even though you cannot always see your progress, you stay focused and persist.

_____ 2. Enthusiasm. You are constantly excited about what you are doing. You use your enthusiasm to motivate, persuade and lead. You openly display your joy. You have fun.

_____ 3. Courage. Fear does not interfere with your life or your job. You are not concerned about what people think of you. You face threats, risks and danger head on.

_____ 4. Knowledge. You are constantly seeking useful information. You never believe you know everything you need to know. You are curious and inquisitive. You are not afraid to ask probing questions. You look for new ideas outside your profession.

_____ 5. Productive. You enjoy working long and hard. You give everything you've got to your success. You are efficient, motivated and unstoppable.

_____ 6. Honesty. You are genuine and true. You keep your agreements and can be trusted. You do nothing you have to lie about. You tell the truth.

_____ 7. Optimism. You never doubt that you will succeed. You are focused on positive results. Your future is bright.

_____ 8. Judgement. You get the facts before making decisions. You are not biased nor prejudiced. You are open-minded and willing to change your opinions.

_____ 9. Risks. You are willing to take chances. You are not afraid of failing. You learn from your mistakes and move forward, despite possible danger.

_____ 10. Initiative. You seek opportunities, make decisions and act! You grab difficult jobs that others will not do. You do not wait for consensus before moving forward.

_____ 11. Persuasive. You are a people-skills master. You convince others to do what is right with genuine sincerity and self-confidence. People want to cooperate with you and follow you.

_____ 12. Charisma. You use your charming personality to build exceptional rapport. You look and act like a professional. You do not display irrational emotions. You care about everyone around you and you make them feel wonderful.

_____ 13. Communication. Getting your ideas across to others is easy for you. You carefully listen before talking. You solve problems with communication, not avoidance or silence. You enjoy exchanging ideas. You ensure all parties understand each other.

_____ 14. Patience. You can calmly wait for as long as necessary. You tolerate and accept people's weaknesses, faults or differences. You allow them to be themselves.

_____ 15. Perception. You take the time to observe what is going on with people and situations. You do not look at things as they should be, but as they are. You can handle the truth.

_____ 16. Perfectionism. You focus on making the details perfect. You do not tolerate inferior results. You constantly strive to do better.

_____ 17. Humor. You enjoy laughing at yourself. You do not take offense when the joke is on you. You diffuse tense situations with humor. You are not too serious. You have as much fun as possible.

_____ 18. Flexible. You can easily change your direction. You like learning new skills, exploring new ideas and jumping into new activities. You are open to any path, idea or solution from any source.

_____ 19. Responsibility. You are fully responsible for yourself and your zone of control. When things go wrong, you step up and handle them. You do not complain or blame others for your condition, your family's condition or your group's condition, but take corrective actions. You do your best to find win-win solutions.

_____ 20. Integrity. You decide what is good behavior and bad behavior, fair and responsible, and right and wrong for you. When facing a decision or dilemma, you do the right thing despite any threats or pressure to do the wrong thing. You are ethical, noble and honorable.

_____ 21. Personal Power. You hold a position and push through despite all difficulties. You have a thick skin and can be excluded, ignored or rejected without being offended. You make steady progress along your path, with or without support.

_____ 22. Idealistic. Your ideals and principles do not waiver. You care about things beyond yourself and your family. You act for the benefit of your groups, your community, your country, all people and our world. You seek greatness for all.

_____ 23. Imagination. You let yourself daydream and fantasize about better futures. You view things in new and different ways. You use your imagination to make dynamic plans.

_____ 24. Help. You enjoy giving and receiving help. When you need assistance, you find the best help available. When you see someone needs your assistance, you give it without hesitation.

_____ 25. Self Respect. You love and care for yourself. You do not criticize yourself. You correct your flaws and make improvements when you see the need. You do not act to be liked or "right," but to be correct. You are at peace with yourself.

_____ **Total**

Scores

D-Performer: 49 or less

C-Performer: 50-79

B-Performer: 80-111

A-Performer: 112 or more

What Is ExecTech Performance Coaching?

Of course, no one is perfect, even A-Performers. You need to keep learning to maintain your value and improve yourself.

An incredibly powerful way to improve your personal performance is with weekly private, performance coaching by phone. You work with a trusted coach whose only interest is your success. He or she sits behind you and supports you in your challenges to become a better person, to do great things and to be happier.



If you believe you have more potential than you are using, ExecTech Performance Coaching will be right for you.

Why?

You are capable of making improvements to yourself that are more significant and satisfying than anything you have ever done before. You can shatter your past achievement records, eliminate your worst problems and feel absolutely great.

Most people have the wrong idea about success. They believe "you can only do so much," or "you just need to keep on trying" or "success takes time." Such thinking slows you down and limits your lifetime achievements.

So instead of settling for "more of the same," do something bold and exciting. Reach for new levels of growth and accomplishment. After all, your potential is unlimited!

How to Get ExecTech Performance Coaching

You can arrange a free coaching session to see if it works for you.

During your trial coaching session, you and your coach discuss how you can expand or improve an A-Performer Quality. Your coach asks you questions and offers suggestions to improve your performance, and recommends a step-by-step plan to make these improvements right away.

If you like the plan that you and your coach create, and feel motivated to get it done, weekly ExecTech Performance Coaching will work for you

Go to exectechweb.com/free-coaching and give it a try!

